



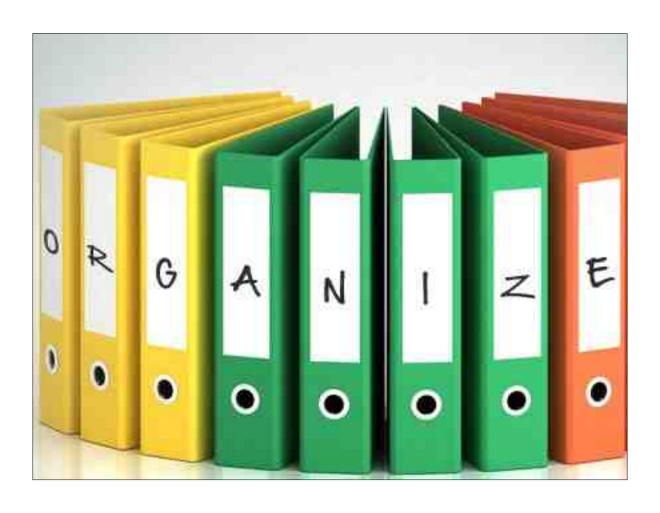


"Resilience is like love, hard to define..."

How to build it?
How to maintain it?

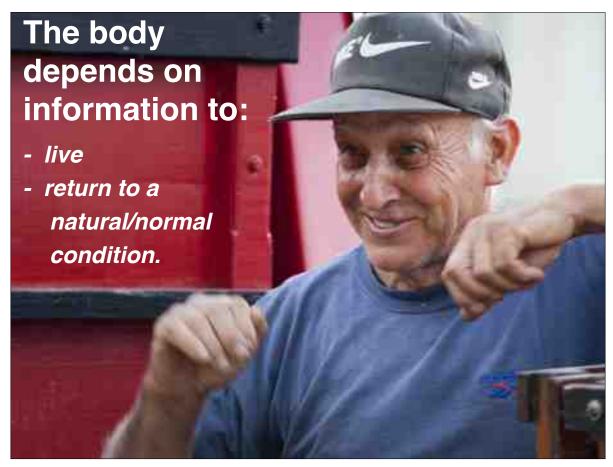
## How much can change before transformation?













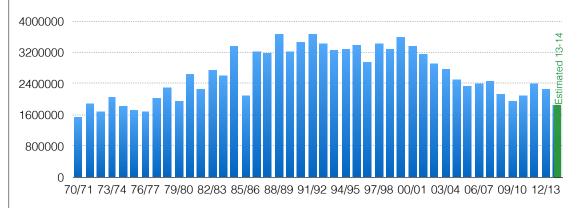
The capacity to absorb any alteration or impact, reorganize, and keep working as before....



## History tells us...

Crop 70-71 to Estimate 13-14





- + 50K producers
- + 200 Mills
- + 60 Exporters
- + 50 Roasters

Symbiosis between ECOSYSTEMS AND SOCIETY







## Our capacity to be Resilient

## -Institutionality, ICAFE, 1933

- · Research, development and outreach
- Unique Model, +80% to the cherry producer
- Traceability
- The big key: Organization!
- Building everyday relationships and partnerships

Support

National Coffee Renovation Program -Government . Coffee Leaf Rust Integrated Program

· BNCR soft-credit for pruning

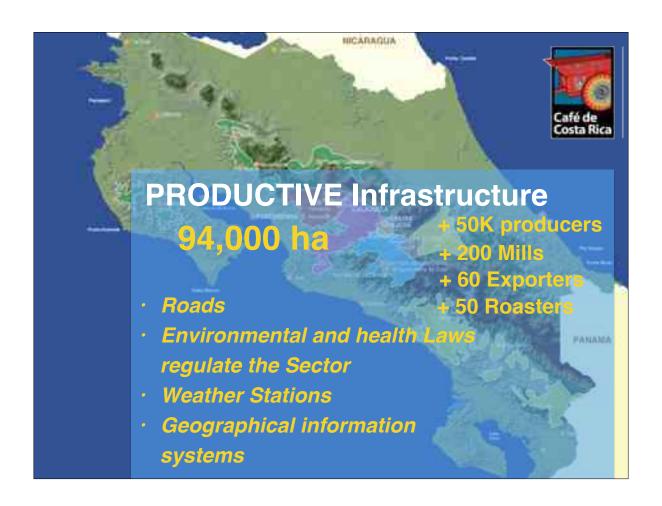
· \$40M, Trust for less than 100 bags (46kg)

producers (+92%)

International Cooperation





























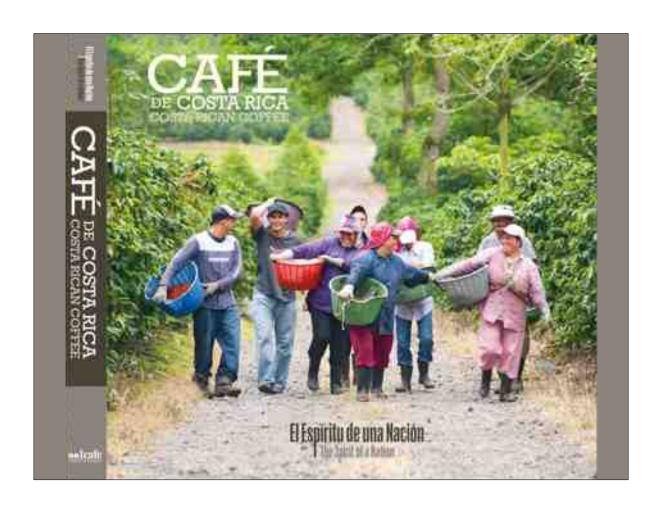


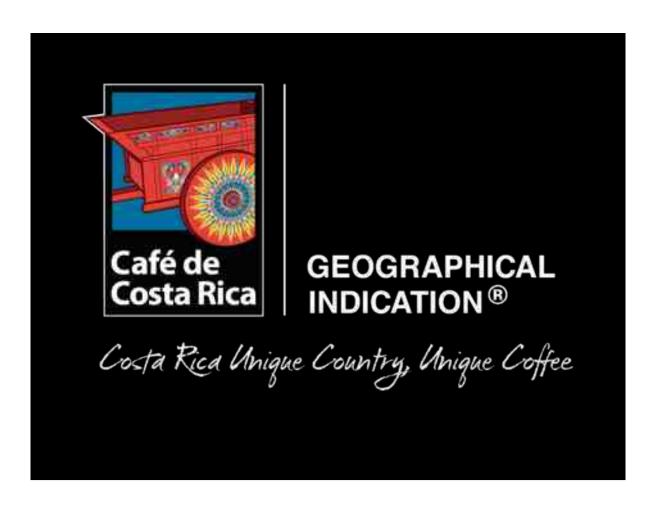














The ability to cope adversity coming out stronger and achieving a state of personal and professional excellence.