



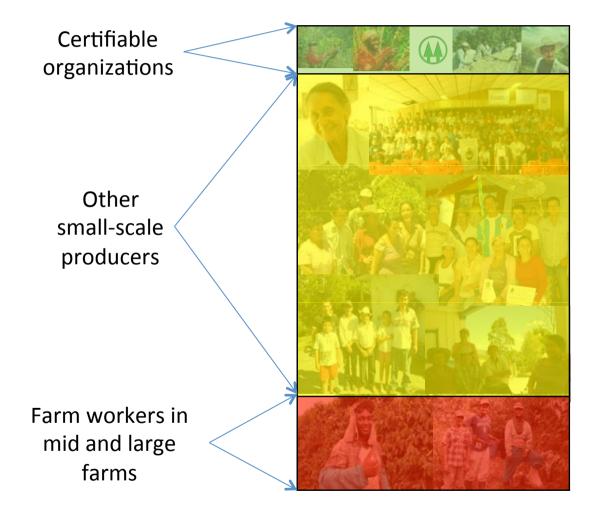
Fair Trade Innovation: Including Independent Small Farmers, coffee Pickers and Other Farm Workers in Fair Trade

# Miguel Zamora Director, Coffee Innovation & Producer Relations



#### **More Impact for More People**





### **Measuring Impact**



Independent Small-scale farmers



Farm Workers

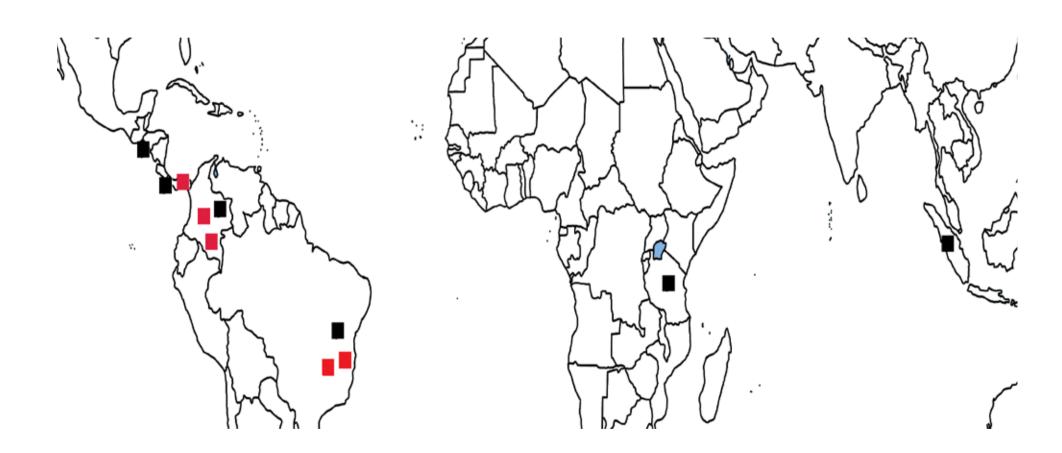


Co-op sector









#### **Our Pilot Process**



- Audit/Certification
  - Same principles
  - Same/stricter standards
  - Similar process
- Training and support
- Measuring impact
- Improving standards and certification system

#### **Impact for Farm Workers**



• 2 farms Brasil, 1 in Colombia:













## **Impact for More Small-Scale Farmers**



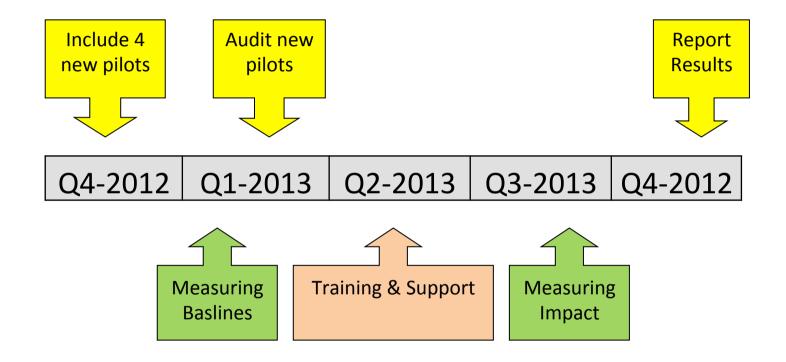
#### • Colombia, Costa Rica





#### What's next





### Thank you!



